



## COMPANY DATA

CAGE 8JRP4  
UIE TBDDHFWALKP2  
CERT VOSB

## NAICS

541511 Custom computer programming services  
541512 Computer systems design services  
541519 Other computer related services  
541430 Graphic design services  
541613 Marketing consulting services  
519290 Web search portals and all other information services  
516210 Media streaming distribution services, social networks, and other media networks and content providers

## CONTACT

 [mag7collective.com](https://mag7collective.com)  
 571-438-2465  
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 212 N Emerson St.  
Arlington, VA 22203







## CAPABILITY STATEMENT

MAG7 specializes in user-centered design and development, transforming complex government requirements into intuitive digital solutions that enhance mission effectiveness and citizen satisfaction. Our integrated approach combines strategic planning with technical execution to deliver secure, scalable platforms that meet both user needs and organizational objectives.

Our approach is proven through 12+ years of experience delivering \$15.8M in contract value across 565+ projects with 100% payment success. Our sustained enterprise partnerships include \$5.35M delivery over 8.6 years, demonstrating government-scale capability with zero performance risk.

## CORE COMPETENCIES

-  **Strategy & Discovery**
  - Digital product strategy
  - User research
  - Requirements definition
-  **Development & Operations**
  - Cross-platform Development
  - System security
  - Hosting & maintenance
-  **Design & Testing**
  - User experience & interface design
  - Rapid prototyping
  - Usability testing
-  **Data & Reporting**
  - Analytics integration
  - Dashboards & visualization

## DIFFERENTIATORS

-  **Commercial Innovation Advantage**


Our fresh commercial perspective brings private sector efficiency and user experience standards to government challenges, offering agencies access to cutting-edge approaches without the overhead of large traditional contractors.
-  **Strategy & Execution Integration**


We eliminate the risk of strategy-execution gaps by combining both capabilities in-house. Unlike large contractors who separate strategy and implementation across teams, our integrated approach ensures consistent vision from concept to delivery.
-  **Product Design Focus**


While many agencies focus on communications and messaging, we specialize in building functional tools that users actually want to use, exactly what government agencies need for successful citizen adoption and employee productivity in mission-critical applications.
-  **Enterprise-Scale Capability**

Our proven ability to deliver \$1.4M+ in annual contract value with clients like AARP demonstrates readiness for government-scale projects while maintaining the agility and innovation of a specialized firm.

## PAST PERFORMANCE

-  | **\$583K annually** 2016 – Present

User research, software design and rapid prototyping services.  
Contact: Betsy Kirkland | Senior Vice President | [ekirkland@aarp.org](mailto:ekirkland@aarp.org) | 202-434-3857
-  | **\$845K annually** 2021 – 2025

User research, software design and rapid prototyping services.  
Contact: Tamiko Kikuchi | CTO | [tamiko.kikuchi@joinmosaic.com](mailto:tamiko.kikuchi@joinmosaic.com) | 831-588-0152
-  | **\$382K annually** 2023 – Present

Product strategy, requirements definition, software design and development.  
Contact: Kent Neumann | Chief Executive Officer | [kent@rebonds.com](mailto:kent@rebonds.com) | 202-973-0107